

Values Chain/Outcomes Model

Inputs +	Activities =	Outputs	Outcomes (the results)	
			Individual	Community
Actions and resources needed to perform activities	Programs and services offered by a CHDO	The unit count or production from programs and services	The benefits accrued to individuals	The benefits accrued to communities
<ul style="list-style-type: none"> ◦ Money ◦ Staff ◦ Volunteers ◦ Training ◦ Other resources 	<ul style="list-style-type: none"> ◦ Home Buyer Education ◦ Foreclosure prevention ◦ Affordable housing construction ◦ Tenant association development ◦ Small business development 	<ul style="list-style-type: none"> ◦ # of home buyers educated ◦ # of households counseled ◦ # of Units of housing built ◦ # of Tenant associations created ◦ # of small businesses developed 	<ul style="list-style-type: none"> ◦ Successful low-mod income homeowners are created ◦ Delinquent borrowers counseled avoid foreclosure ◦ Successful small businesses are created People counseled are more financially healthy 	<ul style="list-style-type: none"> ◦ Healthy real estate market ◦ Increased confidence ◦ Improved physical conditions ◦ Positive neighborhood image ◦ Net increase in supply of affordable units
Known	Known	Counted	Counted & Estimated	

Your Values Chain

Activities	Outputs	Outcomes (can be individual and community level; short term or long term)
1.		
2.		
3.		
4.		